



Airline Information

Berlin, Germany

Airline & Travel Payments & Fraud Conferences
11th ATPS Worldwide Event
Co-hosted by UATP

3rd May 2017 – 5th May 2017

Are you Bold Enough to Prosper?

2017 Sponsors





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Pre-Day – Wednesday, 3rd May 2017

- 13.30 - **Registration, Coffee & Networking for Pre-Day Workshops**
14.00:
- 14.00 - **Pre-Day Workshops:**
17.00:
- Introduction to Airline and Travel Payments**
- or
- Advance Airline and Travel Payments**
- 18:00 - **Welcome Networking Reception** sponsored by **Ingenico ePayments**
19.30:

Day One – Thursday, 4th May 2017

- 08.00 - **Registration, Breakfast & Networking**
08.50:
- 08.50 - **Conference Chairman Welcome Remarks**
09.00:
- Wendy Ward, VP Marketing, UATP
- 09.00 - **Digital Transformation and the Role of Payments: The AeroMexico Success Story**
09.30:
- Anko van der Werff, Chief Revenue Officer, AeroMexico
 - Roelant Prins, Chief Commercial Officer, Adyen
- 09.30 - **Air Canada Case Study: Can your email address tell you everything you need to prevent fraud?**
10.00:
- Nabil Richard, Cyberfraud Manager, Air Canada
 - Tim White, VP Strategic Partnerships, emailage
- 10.00 - **The Low Cost Carrier Approach to Payment Strategy**
10.30
- Eckart Reiche, Head of Airline Sales, Wirecard and Wizzair
- 10.30 - **Coffee Break & Networking**
11.00:
- | | |
|--|---|
| <p>Session I: Payment Conference
<u>Track Chairman:</u>
• Wendy Ward, VP Marketing, UATP</p> <p>11.00 – Panel Discussion: Payment Opportunities and Challenges in more Difficult Markets: Africa, China, Russia and Latin America
12.00:</p> <p><u>Moderator:</u>
• Michael Smith, Managing Partner, Ai</p> <p><u>Panellists and Presenters:</u>
....to be announced</p> | <p>Session II: Fraud Conference
<u>Track Chairman:</u>
• Peter Maeder, Membership Secretary, Loyalty Fraud Association</p> <p>Panel Discussion: Data Breaches, The Dark Web and the Rise of the Machines: Threat or Opportunity?</p> <p><u>Moderator:</u>
• Peter Gross, 2-IC Fraud at Virgin Australia & Chairman Asia-Pacific Airlines Fraud Prevention Group (<i>invited</i>)</p> <p><u>Panellists:</u>
• Irene Brime, Managing Director, CashShield, Europe
...others to be announced</p> |
|--|---|
- 12.00 – **The Etihad Approach to Payments Best Practice**
12.30:
- Premkumar Sivakumar, Manager Payment Solutions, Etihad (*invited*)
- Combating Fraud and Growing Sales**
- Javier Urcola, Risk and Payments Manager, Almuso.com
 - Sebastian Robins, Managing Director, Nethone



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12.30 - **Lunch & Networking**
14.00:

Session I: Payment Conference

Track Chairman:

- Wendy Ward, VP Marketing,

Session II: Fraud Conference

Track Chairman:

- Peter Maeder, Membership Secretary, Loyalty Fraud Association

14.00 - **The Impact of Faster Payments: Blessing or**
14.30: **Curse for the Industry?**
• Jennifer Watkins, Director Credit Card Services & Fraud Prevention, ARC
• Monica Eaton-Cardone, COO, Chargebacks 911

Loyalty Fraud Survey Results
• Speaker from Cybersource/VISA to be announced

14.30 - **Are Instalment Payments the Next Big**
15.00: **Innovation?**
• Speaker to be announced

Customer Authentication: Will knowing your customer better lead to lower fraud?
• Nicolas Bosmans, European Operations Manager, Voyages SNCF
• Wendy Dobson, Principal New Business Development, ACI Worldwide

15.00 - **What Impact will Voice Recognition have on**
15.30: **Payments?**
• Speaker to be announced

Machine Learning, AI and How to Harness their Powers to Reduce Fraud
• Speaker to be announced

15.30 - **Coffee Break & Networking**
16.00:

16.00 - **The Ai Lions' Den:** The theme for the event is all about being bold. Critical to that is finding which new product, service or insight will get you ahead of the competition. The Lions' Den is a chance to showcase these new options. Pitchers have just 5 minutes to convince our judges that they are indeed bold!

Ring Master (Moderator):

- Michael Smith, Managing Partner, Airline Information

Lions (Judges):

- Erik Knoester, Fraud Prevention Manager, transavia
...others to be announced

Pitching Companies

- PayOn
... others to be announced

Retro Pitch from a previous winner

- Riskified

17.00 - **Networking Reception**
18.00:



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Day Two – Friday, 5th May 2017

08.00 - **Breakfast & Networking**
09.00:

09.00 - **Multi-Channel Payments: Avoiding the 7 Deadly Sins**
09.30: • Paul van Alfen, Global Head of Airlines & Travel, Ingenico ePayments

09.30 - **Is your Brand on the Dark Web: Why you should be worried if you are!**
10.00: • Speaker to be announced

10.00 - **Regulation Update: What GDPR, PSD 2 and a New US Administration Mean for Payments & Fraud**
10.30: • Speaker to be announced

10.30 - **Coffee Break & Networking**
11.00:

11.00 - **3D Secure: Still a sales killer or sales enhancer?**
11.30: • Speaker to be announced

11.30 - **Panel Session: The Payments Value Chain: Understanding the view points from each acquirer to the end consumer?**
12.30:

Moderator:

- Masha Cilliers, Principal Consultant, Payment Options

Panellists:

- Acquiring – Elavon
- PSP – Ingenico ePayments
- Third Party GDS Payments – Travelport
- Merchant

....others to be announced

13.45 - **Post-Event Networking:** Join us for a traditional German activity – beer drinking! Wrap up your conference
16.00: networking by joining us for some traditional German hospitality! **Registration required and is included in your delegate registration.**



For a full listing of all our conferences, networking events and workshops:
www.AiConnects.us

ATPS 2017 Co-host:

